

Case Study: Client's Training Academy

Filling 40 Seats with Quality Talent



THE SELECT GROUP
A TECHNICAL SERVICES FIRM



Appointed Personnel

- Dedicated Account Manager
- Compliance Team
- Dedicated National Recruiters
- Reports Analyst



Verified salary history, processed background checks and drug screens, and interviewed candidates

Our client hosted a training academy for 25 of their partners. For this academy they needed to attract, screen and fill 40 seats with qualified talent ready to be trained, developed and certified. TSG was awarded the opportunity.

Challenges

- Identifying a large volume of top engineering and sales talent who are early in career in adherence to SLA's
- Locating talent suited for partners with varying qualifications
- Speed to engagement and meeting aggressive deadlines

Solutions

- TSG built a pipeline of talent with competitive tiered pricing model, coupled with full account support.
- TSG worked collaboratively to learn each partner's individual needs in order to recruit effectively.
- TSG recruited candidates, conducted prescreens/interviews, checked references, and met with candidates face-to-face.

Results

- ✓ The recruited candidates were screened for quality assurance and successfully placed.
- ✓ TSG filled all open positions, assuring the academy was filled with quality talent who satisfied the expectations of our client's partners.